



**S&C ELECTRIC COMPANY**  
Excellence Through Innovation

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March 11, 2024

Ocala Electric Utility  
City of Ocala  
110 SE Watula Avenue  
Ocala, FL 34471

**Subject: Sole source distribution**

To whom it may concern,

Irby is the only Authorized Distributor for S&C's equipment, including Vista switchgear, for our utility customers in the Central Florida region. I appreciate your interest in S&C Electric Company's products and would be happy to answer any questions you might have. I can be reached via email at [cairo.vanegas@sandc.com](mailto:cairo.vanegas@sandc.com) or by telephone at (407) 912-0162.

Sincerely,

Cairo Vanegas  
Territory Manager  
S&C Electric Company